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MEMBERS OF BOARD:

GOVERNOR ELMER L. ANDERSEN STATE AUDITOR STAFFORD KING STATE TREASURER VAL BJORNSON ATTORNEY GENERAL WALTER F. MONDALE UNIVERSITY REGENT ROBERT E. HESS

STATE OF MINNESOTA STATE BOARD OF INVESTMENT 115 STATE CAPITOL SAINT PAUL 1

ROBERT E. BLIXT

March 15, 1962

Members of the Legislature of the State of Minnesota

Gentlemen:

This report is the second to be submitted to you since the passage of Chapter 693, Laws of Minnesota, 1959, which provided for the establishment of a department to advise the State Board of Investment and implement its decisions. Recommendations for such a department had been made by the Public Retirement Study Commission of the Minnesota Legislature, in several biennial reports by the State Auditor, and by the State Treasurer.

The year 1961 brought many revisions in the state's investment operations, both as a result of legislative changes, and as a result of further efforts by the State Board of Investment to improve the yield and quality of investments in the various funds.

All investment policies pertaining to the state's trust funds, the highway funds, invested treasurer's cash, some special funds of the state colleges and welfare institutions, and the retirement funds are determined by the State Board of Investment in accordance with various provisions of the state constitution and statutes. The Board includes the Governor, State Auditor, State Treasurer, Attorney General and one member of the University's Board of Regents. The Executive Secretary, who is directly responsible to the Board, has had a staff of three or four members to aid in the securities analysis, accounting and secretarial work. Because the department has been in operation only since April, 1960, and because of the policy changes during that time, this summary covers the purchases and other investment activity since the office of the Executive Secretary was established.

I submit this report to the members of the Legislature in order to review our work of the past two years, to describe the changes which have taken place as a result of statutes passed by the 1961 Session and to present current policies and future problems of the State Board of Investment.

THE PERMANENT TRUST FUNDS

Schedule I lists the types of investments now held in the State's Permanent Trust Funds. These funds showed the greatest rate of growth prior to a 1956 constitutional amendment. Until that date, half the receipts from the iron ore occupation tax accrued to the principal of the Permanent Trust Funds, which were invested for the benefit of the schools, the University, and other state institutions. The trust fund increase of approximately \$8 million in 1961 came from ore royalties and timber payments.

The 1961 Legislature passed a proposed constitutional amendment which is to be placed before the electorate on November 6, 1962, as Amendment Number 1. The passage of this amendment would do much to increase the income from the Permanent Trust Funds. Under our present constitution, we are limited, in all except the Permanent University Fund, to investments in U.S. Treasury securities, various full faith and credit obligations of state governments and obligations of certain high quality Minnesota subdivisions.

An amendment such as that submitted to the voters by the 1961 Legislature has long been advocated by the state's financial officers. On December 23, 1960, the Governor's Committee on Investment of State Trust Funds presented recommendations which were followed to a great degree by the Legislature in drafting the proposed amendment. The Governor's Committee estimated that the income to the trust funds would increase by \$3 3/4 million per year if the recommendations were followed. Although the amendment, as submitted, does not permit latitudes quite as broad as those suggested by the committee, it has been estimated that the yield to the Permanent Trust Funds could be increased by approximately \$3 million per year, after allowing time sufficient to rearrange the investments in the portfolio.

The amendment would allow 40% of the combined Permanent School and Swamp Land Funds to be invested in high quality corporate bonds, a maximum of 20% to be invested in common stocks, and the remainder to be invested in U. S. Government, state and subdivision obligations, as well as debt securities of U. S. Government agencies and those guaranteed by the Federal Government. The Governor's Committee emphasized that state and municipal bonds are not suited for inclusion in any fund which receives no benefit from the tax-exemption feature.

The proposed trust fund amendment was formulated to apply only to the Permanent School Fund and the Swamp Land Fund, because of an opinion of the Attorney General dated March 14, 1955, which states that the Permanent University Fund is not now bound by these restrictive provisions. The Internal Improvement Land Fund, totaling less than \$1/2 million, would remain a reserve fund invested in U. S. Government obligations.

Schedule I points out that the trust funds own significant amounts of Minnesota state obligations and a lesser quantity of trust fund loans - direct loans to subdivisions for capital improvements. The only state obligations recently purchased by the trust funds consist of the debt securities authorized to provide for the Maximum Effort School Aid Law. The State Board of Investment has charged the State of Minnesota a rate of interest comparable to that obtainable on U. S. Treasury obligations when it purchases State Certificates of Indebtedness for the funds. This rate is higher than the interest rate which would be paid if the state could sell its securities to other investors on a tax-exempt basis. Although there are obvious disadvantages in having the State Board of Investment act as both lender and borrower in situations such as those indicated by Schedule I, the public issuance of bonds by the state is impossible on the basis of the recent decision of Naftalin v. King unless there be some type of referendum or amendment to the constitution, such as is being submitted to the electorate in the form of Amendment Number 2 next November.

Within the present constitutional limitations, the Board has made certain exchanges of U.S. Government securities. In late 1960 and early 1961, one such exchange resulted in increased income to the trust funds of over \$400,000 per year or approximately \$8 1/2 million during the period through 1980, the maturity date of the bonds originally held. It appears that any additional rearranging would be quite impractical, however, because the Treasury obligations owned by the trust funds are of very long maturities — concentrated in the 1980-1995 maturity range. Any extension of the present maturities to obtain higher yields would only complicate the future problems of selling the present holdings and reinvesting the proceeds in securities such as would be authorized under proposed Amendment Number 1.

THE HIGHWAY FUNDS

The State Board of Investment may, under a 1943 act, invest money not currently needed by the highway department when so certified by the Commissioner of Highways. It is obvious that the time necessary for the planning, purchasing of right-of-way and construction of the highways means that certain funds are available for considerable periods. The State Board of Investment arranges a portfolio with maturities best fitting the expected disbursements of the highway department. Although the amount of highway fund investments varies substantially throughout the year, they included U. S. Treasury obligations and Minnesota Certificates of Indebtedness totaling \$52 million on December 31, 1961.

INVESTED TREASURER'S CASH

Since 1949, when a statute was passed permitting the investment of temporary accumulations in the Treasurer's cash balance, the State Board of Investment, upon certification by the Auditor and Treasurer, has invested those sums not needed for active accounts.

The earnings from this fund were particularly significant during the period when there was a surplus in the major state funds - the Income Tax School Fund and the General Revenue Fund. There were also significant earnings reaching the sum of more than \$3 million, in 1960 and during part of 1961 because of the investment of the proceeds from the sale of bonds in May of 1960 to provide funds for the state's building program.

It was necessary to sell these U. S. Treasury securities early in 1961, however, in order to pay the school aids to districts throughout the state. Because the margin between disbursements and receipts has been so narrow during the past few years, the state is now operating on a very tight financial basis and has only small sums of cash, on the average, available for investment.

Securities held in Invested Treasurer's Cash totaled \$53 1/2 million on December 31, 1960, \$84 3/4 million on June 30, 1961, and \$15 1/4 million on December 31, 1961. The total amount invested varied considerably during this time.

For a brief period in late February, 1962, school aid payments and state operating expenses necessitated the sale of all investments in this account. The State Board of Investment is continuing to invest any temporary surplus in the Treasurer's cash account in U. S. Government securities, maturing in three years or less as prescribed by law, whenever our financial situation makes such investments possible.

STATE COLLEGE AND WELFARE FUNDS

The investment of gifts applicable to scholarships and the support of the state colleges and certain funds designated for welfare institutions is made by the State Board of Investment. It is anticipated that a pooled fund will be arranged in the near future, which will make possible a diversified investment portfolio for the state colleges. Such an endowment fund, comparable to the Group Investment Fund managed by the University of Minnesota, would provide small donors with the benefits of diversification otherwise possible only in the larger investment accounts. The State Board of Investment is pleased to note the continuing interest in state colleges and the gifts made to the support of these educational facilities.

THE RETIREMENT FUNDS

The investments in the state retirement funds, administered by the State Board of Investment, totaled over \$188 million in book value on December 31, 1961. Most of this money has been accumulated by direct contributions from employees of the state, various governmental units and school districts, through payroll deductions. In recent years, however, the Legislature has greatly increased the contributions to these funds by the employers - the governing units. The 1961 Legislature made a great contribution to the investment management of these funds through the passing of Chapter 380, Laws of 1961. This statute followed the recommendations of the Public Retirement Study Commission of the Minnesota Legislature, an Interim Commission which had studied the investment results of comparable funds for several years and reviewed possible investment media for Minnesota's retirement accounts. It likewise carried out recommendations repeatedly made by the state's financial officers.

The wording of the retirement funds investment law is very comparable to the recommendations made by the Governor's Committee on Investment of State Trust Funds, which, as previously mentioned in this report, made a detailed analysis of our trust funds and proposed investment changes, which were adopted in the form of a proposed constitutional amendment.

Although previous statutes authorized the use of certain public utility and railroad bonds, this authorization was not used until early in 1960. Upon the establishment of the Investment Department on April 1, 1960, we began immediately to use high quality public utility bonds and railroad equipment obligations in the retirement accounts.

Schedule II reviews the composition of the retirement funds on December 31, 1961. Whereas state, municipal, and school district bonds once accounted for an extremely high percentage of the total investments in the accounts, these holdings have now been reduced to approximately half of the total investments, primarily through the placement of all new money in other securities.

The retirement funds still lack the diversification desired by competent retirement fund managers. Of the \$84 million of school and municipal securities held in the retirement funds on December 31, \$47 million consisted of paper issued by the suburban governments of the Twin Cities area (in Hennepin, Ramsey, Anoka, Washington, and Dakota Counties). Early in 1962, the State Board of Investment sold approximately \$5 million of these bonds to reduce our suburban holdings to \$42 million.

The Board intends to continue its sales program, but over a considerable period of time so as to avoid any undue dislocation in the local municipal securities market. We were very much encouraged by the broad interest in our bond offering in January.

Prior to April, 1960, it was the general policy of the State Board of Investment to purchase municipal bonds when they were offered at a yield exceeding that on comparable issues of U. S. Government securities. Many of these municipalities and school districts, which formerly depended on the retirement funds to purchase a large portion of their debt securities, have recently placed issues at interest rates substantially lower than the current yields from U. S. Treasury obligations. Although we realize that many factors have contributed to this phenomenon, we believe that the elimination of the state as the major participant in a segment of the local municipal bond market has resulted in a more orderly marketing procedure and in increased buying interest in Minnesota municipal securities throughout the nation. It is proper that these securities be purchased by those individuals and institutions best able to use the tax-exempt feature such securities afford. The fostering of such a market has helped to lower the interest costs for various school districts and municipalities, and, in that way, lower the tax burden of the citizens in these areas.

For several years, the Board has attempted to reduce paper work and bond handling procedures through the use of registered U. S. Government bonds. Beginning with the use of corporate securities, this procedure was applied to all retirement fund investments. Instead of purchasing \$1,000 coupon bonds, the state now usually purchases in pieces of from \$200,000 to \$750,000. The interest on such securities is paid by check semi-annually; no coupon-clipping is involved. By purchasing new corporate issues at the time of offering, the state is able to obtain a guarantee of one free transfer into coupon bonds, if it is deemed desirable to sell the securities at any future date. Thereby, the Board achieves the advantages of less securities handling work and, at the same time, maintains the advantages of having fully marketable securities available for sale if necessary.

From March, 1960, through December 31, 1961, purchases of corporate bonds totaled nearly \$51 million; at year-end 1961 they comprised 26.9% of the total retirement fund portfolios. Common stocks were not authorized for use until April, 1961. During the remainder of the year, nearly \$5 million of these securities were purchased. Under Chapter 380, the State Board of Investment may purchase common stocks up to a maximum of 5% of the total value of the funds, in each of the next five years, thereby allowing a maximum investment of 25% in common stocks at the end of five years. The present law limits corporate fixed income obligations to 40% of the book value of the funds. All of the corporate bonds purchased since early 1960 have been rated "A" or better, at the time of purchase, by at least one of the three leading commercial rating services.

The State Board of Investment has increased its holdings of corporate bonds and common stocks during the interval from December 31, 1961, to the date of this report, March 15, 1962.

We have now invested \$58,623,900 in corporate bonds at an average yield of 4.80%. The common stock portfolio of the retirement funds now totals \$8,614,555.03. The average yield obtained from both corporate bonds and stocks purchased since March, 1960, approximates 4.53%. The details concerning these purchases and subsequent transactions completed during 1962 will be included in next year's report.

Schedule III, which shows the yield received on the larger retirement funds during the past four years, emphasizes the increased income received through the use of corporate securities. It is to be noted that in mid-1958, the retirement funds yielded approximately 2.9%. The average yield now exceeds 3 1/2%. Although changing markets make it impossible to calculate the exact yield advantage, it appears that, during the past two years, we have been able to increase the yield by approximately 3/4 of 1% above that which could have been obtained through the use of municipal, state, and U. S. Government securities. This increase in yield has been accomplished even though recent purchases have included substantial amounts of low yielding common stocks which evidence unusual growth potential and probable increases in the dividend rate.

The difference in the current yields of the three major retirement funds is accounted for by the different growth rates of these funds. From a comparison of the book value figures, it is evident that the Public Employees Retirement Fund has shown the highest rate of growth during the past few years. Therefore, we have been able to place a larger percentage of this fund in higher yielding corporate bonds. The Teachers' Retirement Fund is also growing at an impressive rate, but it appears that it will take a considerable period of years to revamp the investments in the State Employees Retirement Fund. This State Employees Fund showed substantial growth in the early 1950's, at a time of pegged bond prices, when current yields were particularly low. Because the present rate of growth is substantially less than that of the other two major funds, the increase in overall yield has been slower. The State Employees Retirement Fund includes a far higher percentage of Minnesota school and municipal bonds than the other two major retirement funds, and a much smaller percentage of higher yielding corporate securities.

Schedules IV-A and IV-B review bond activity in the retirement funds from March 14,1960, the date on which the first corporate purchases were made, through December 31, 1961. Most of these bonds were purchased at the time of offering from the members of the underwriting syndicate. These firms are included in the listing on Schedule VII.

Several issues we own were purchased directly from the borrowing corporations by numerous buyers, including state retirement funds, insurance companies and bank trust departments. These commitments, as well as the firms arranging the placements, are specifically footnoted on Schedule IV-A. In the case of private placements, the State Board of Investment follows a policy of buying only those offerings large enough to be purchased by at least one other buyer so that we are not in the position of setting the interest rate on any particular issue. In most cases, there were many large institutional buyers of these securities. Private placements are purchased only after they have been reviewed by at least one of the three major commercial rating agencies and have been declared to be of "A" quality or above.

Schedule IV-B lists the corporate bonds called and matured from March 14, 1960, through December 31, 1961. The table also summarizes the sale of a group of Arkansas Highway Refunding Bonds from the retirement accounts on January 4, 1961. The proceeds from this sale were reinvested in corporate fixed income securities.

Schedule V details the types of corporate debt obligations purchased by the State Board of Investment since March, 1960, and the redemption features of these bonds. In over 99% of the purchases, the Board has received call protection equal to the coupon rate or greater. Nearly 70% of the purchases have been of securities which are either non-callable or which have at least 5 years of call or refunding protection. Because of these non-callable or non-refundable features, the portfolio appears to be adequately protected against anticipated fluctuations in interest rates.

Schedule VI lists the common stock holdings of the various retirement funds. Each of these securities meets the requirements of Chapter 380, Laws of Minnesota, 1961, and has been approved

by the Advisory Committee on Common Stock Investments. This committee, appointed by the State Board of Investment in May, 1961, has greatly contributed to the investment program of the state. Because the State Board of Investment lacks the personnel and facilities necessary to review a large common stock portfolio, we feel particularly fortunate in obtaining the services of ten of the leading investment managers in the State of Minnesota, who contribute their time and advice on a voluntary, uncompensated basis. The members of the Advisory Committee on Common Stock Investments are as follows:

Hermon J. Arnott	Executive Vice President	Farmers & Mechanics Savings Bank of Minneapolis
Franklin Briese	Vice President	The Minnesota Mutual Life Insurance Company
Robert S. Davis	Vice President and Investment Officer	St. Paul Fire and Marine Insurance Company
Gaylord W. Glarner	Vice President	First Trust Company of St. Paul
James C. Harris	Vice President	Northwestern National Bank of Minneapolis
John M. Harris	Trust Investment Officer	Northern City National Bank Duluth
Francis H. Hassing	Investment Counsel	University of Minnesota
Maxwell B. Hight	Section of Administration	Mayo Clinic, Rochester
Donald E. Jondahl	Second Vice President -Finance	Northwestern National Life Insur- ance Company
Norman Terwilliger	Executive Secretary	Minneapolis Teachers Retirement Association

The State Board of Investment appreciates the contributions of these men in recommending possible stock investments. Although 1961 was a rather difficult year in which to begin a common stock program because of high stock prices, the portfolio has shown a market value in excess of cost ever since the first purchases were made. On December 31, 1961, the total common stock portfolio, which cost \$4,881,803.59, had a market value of \$5,198,077.50, or a market appreciation of 6.5%.

We all realize that the account is subject to continual market fluctuations and that there will, undoubtedly, be times during the next few years in which the common stocks are worth less than cost. It is to be emphasized, however, that the State Board of Investment does not intend to use this as a trading account but, instead, intends to build a solid basis of investment in American industry, anticipating a gradual increase in income along with the growth of our economy. It is particularly significant that, during the period from June 1 through December 31, 1961, 16 of the stocks we have purchased increased their dividend rates, paid extra dividends, or declared stock dividends. Although the income on the stocks, computed on the basis of the indicated dividend being paid at the time of purchase, provided a yield on cost of 2.67%, the income based on the indicated annual dividend rate as of December 31, 1961, provided a yield of 2.85%. By mid-February, 1962, there had been a total of 28 increases in dividend rates since initial purchase on those stocks held by the state.

The State Board of Investment intends to use a diversified list of common stocks in order to participate in the various segments of the American economy. Thus far, we have emphasized the more conservative stable industries in our purchase program - particularly the utilities, banks, and insurance companies. Our list of stocks is continually changing, and is based on the recommendations of the Advisory Committee.

Schedule VII consists of a list of the vendors from whom the State Board of Investment purchased fixed income securities during the period from March 14, 1960, through December 31, 1961. U. S. Treasury securities were purchased from Minnesota banks; corporate obligations were

purchased from those firms which were members of the original underwriting syndicates. When we purchased corporate bonds, the largest orders were given to the managers of the underwriting syndicates; these firms handled the work involved in allocating our purchase among various syndicate members, according to our instructions, and in billing and making delivery. In order to save work for the state accounting departments, the Board pays the managing underwriter for all of the bonds; this firm, in turn, divides the sum among the various participants receiving orders from the state on that particular issue.

Schedule VIII names the firms through which the State Board of Investment purchased common stocks during the period June 1 through December 31, 1961. The investment department is particularly appreciative of the research materials contributed by many of these firms. We hope that appropriate orders will help to repay these organizations for their services, which would otherwise involve subscription costs or advisory fees.

Schedule VIII is not a listing of those firms to whom the state limits its stock transactions, nor is the amount of business transacted during the 7 months of 1961 indicative of the division of future business. Since December 31, 1961, orders have been placed with several firms not on this schedule. It is the intention of the State Board of Investment to reciprocate in orders for research materials received by the investment department and for other services. Purchases are also made on the basis of teletyped offerings of stocks which appear attractive.

The 1961 Legislature made substantial contributions to our state's investment program through the passage of the retirement fund investment law and the proposed trust fund amendment which is to be submitted to the electorate in November. We believe these measures will add significantly to the financial stature of the State of Minnesota and to the work of the State Board of Investment.

Respectfully submitted,

Robert E. Blixt Executive Secretary

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COMPOSITION OF TRUST FUNDS December 31, 1961

·	PERMANENT SCHO	OOL	PERMANENT UNIV	ERSITY	SWAMP LAN	D	INTERNAL IMPROVEMENT LAND	
SECURITY	Book Value	%	Book Value	%	Book Value	%	Book Value	%
United States Treasury Obligations	\$190, 104, 000.00	81.4	\$39,493,000.00	85.3	\$23,068,500.00	81.0	\$372,000.00	90.6
Minnesota State Obligations	37,556,962.38	16.1	3,691,318.41	8.0	4,012,230.60	14.1	35,000.00	8.5
Louisiana State Obligations			119,000.00	0.3				
Trust Fund Loans	1,696,800.00	0.7	340,980.00	0.7	1,052,755.00	3.7		
Obligations of Minnesota Subdivisions	2, 196, 000.00	1.0	200,000.00	0.4	235,000.00	0.8		·
Cash	* 1,958,527.71	0.8	* 2,446,120.74	5.3	100,927.19	0.4	3,757.84	0.9
TOTAL	\$233,512,290.09	100.0%	\$46,290,419.15	100.0%	\$28,469,412.79	100.0%	\$410,757.84	100.0%

^{*}The substantial cash balances on December 31 were due to a prepayment of Minnesota State Certificates of Indebtedness on Friday, December 29. Reinvestments in U. S. Treasury Securities were made on January 2, 1962.

COMPOSITION OF RETIREMENT FUNDS

December 31, 1961

TYPE OF SECURITY	PUBLIC EMPLOYEES RETIREMEN FUND Book Value		STATE EMPLOYEES RETIREMENT FUND Book Value		TEACHERS' RETIREMENT FUND Book Value	8	PUBLIC BMPLOYEES POLICE & FIRE FUNI Book Value	:	STATE POLICE OFF RETIREM FUND Book Value		HIGHWAY PATROLMEN RETIREMEN FUND Book Value	S	TOTAL Book Value	%
FIXED INCOME OBLIGATIONS:						!								
United States Treasury Obligations Minnesota State Obli-	\$ 9,843,000.00	16.3	\$ 9,985,000.00	17.6	\$14,760,000.00	21.8	\$ 527,000.00	44.1	\$ 50,000.00	8.1	\$ 535,000.00	27.6	\$ 35,700,000.00	18.9
gations Obligations of Minnesota	\$ 4,671,500.00	7.8	\$ 3,303,500.00	5.8	\$ 4,155,100.00	6.1	· -	-	-	-	_	-	\$ 12,130,100.00	6.4
Subdivisions	\$23,595,000.00	39.2	\$30,836,500.00	54.3	\$28,327,500.00	41.8	-	-	\$481,000.00	77.7	\$ 888,200.00	45.8	\$ 84,128,200.00	44.6
States & Subdivisions Corporate Obligations:	\$ 341,000.00	0.6	\$ 377,000.00	0.7	\$ 237,000.00	0.3	-		-	-	-	-	\$ 955,000.00	0.5
Public Utility Bonds Electric Utility Bonds Gas Utility Bonds Telephone Bonds	7,840,000.00 3,800,000.00 1,250,000.00	$\begin{smallmatrix}13.0\\6.3\\2.1\end{smallmatrix}$	4,635,000.00 1,550,000.00 200,000.00	8.2 2.7 0.4	8, 180, 000.00 3, 520, 000.00 500, 000.00	$12.1 \\ 5.2 \\ 0.7$	229,000.00 100,000.00 110,000.00	19.2 8.4 9.1	40,000.00 25,000.00	6.5	198,000.00 50,000.00 50,000.00	10.2 2.6 2.6	21, 122, 000.00 9, 045, 000.00 2, 110, 000.00	11.2 4.8 1.1
Total Utility Bonds.	12,890,000.00	21.4	6,385,000.00	11.3	12,200,000.00	18.0	439,000.00	36.7	65,000.00	10.5	298,000.00	15.4	32,277,000.00	17.1
Industrial Bonds	3,400,000.00	5.6	2,300,000.00	4.0	3,100,000.00	4.6	-	-	-	-	-	-	8,800,000.00	4.7
Railroad Bonds (Pur- chased 1930-1951) Railroad Equipment	-	-	42,000.00	0.1	-	. -	-	-	-	-	-	-	42,000.00	-
Trust Certificates	3,680,000.00	6.1	2,488,000.00	4.4	3,190,000.00	4.7	175,000.00	14.6			148,000.00	7.6	9,681,000.00	5.1
Total Corporate Bond Obligations	\$19,970,000.00	33.1%	\$11,215,000.00	19.8%	\$18,490,000.00	27.3%	\$ 614,000.00	* 51.3%	\$ 65,000.00	10.5%	\$ 446,000.00	23.0%	\$ 50,800,000.00	26.9%
Preferred Stock (Gift)					700.00								700.00	
TOTAL FIXED INCOME OBLIGATIONS	\$58,420,500.00	97.0%	\$55,717,000.00	98.2%	\$65,970,300.00	97.3%	\$1,141,000.00	95.4%	\$596,000.00	96.3%	\$1,869,200.00	96.4%	\$183,714,000.00	97.3%
COMMON STOCKS:						•								
Public Utilities Blectric Gas Distribution Telephone & Telegraph	\$ 509,708.07 113,600.00 50,856.66	0.8 0.2 0.1	\$ 371,706.03 38,700.00 23,151.06	0.6 0.1	\$ 564,848.49 75,915.70 23,151.06	10.8 0.1 ! -	\$ 14,672.06 7,591.54	1.2	\$ 8,922.75 - -	1.5	\$ 14,707.08	0.8 - -	\$ 1,484,564.48 235,807.24 97,158.78	$\begin{array}{c} 0.8 \\ 0.1 \\ \hline 0.1 \end{array}$
Total Utilities	\$ 674,164.73	1.1	\$ 433,557.09	0.7	\$ 663,915.25	0.9	\$ 22,263.60	1.8	\$ 8,922.75	1.5	\$ 14,707.08	0.8	\$ 1,817,530.50	1.0
Banks	\$ 272,819.48 \$ 121,159.30 \$ 73,396.69 \$ 127,711.18	0.5 0.2 0.1 0.2	\$ 186,827.99 \$ 75,206.20 \$ 54,507.09 \$ 53,899.69	0.3 0.1 0.1 0.1	\$ 325,777.76 \$ 140,859.30 \$ 77,858.11 \$ 76,751.48	0.5 0.2 0.1 0.1	\$ 4,441.00 \$ 4,722.40 \$ 5,079.54	0.4 0.4 0.4	\$ 5,144.10 - - -	0.8 - - -	\$ 11,210.88 \$ 4,722.40 \$ 5,092.05	0.6 - 0.2 0.3	\$ 806,221.21 \$ 337,224.80 \$ 215,206.69 \$ 268,533.94	0.4 0.2 0.1 0.1
Equipment	\$ 98,570.88 \$ 53,175.00 \$ 144,877.31 \$ 26,347.18 \$ 109,415.61 \$ 114,824.00	0.2 0.1 0.2 0.2 0.2	\$ 78,192.08 \$ 83,220.46 \$ 57,884.49 \$ 50,967.61 \$ 39,175.70	0.1 0.1 0.1 0.1 0.1	\$ 106,091.53 \$ 53,175.00 \$ 113,075.06 \$ 79,057.16 \$ 56,547.16 \$ 112,021.20 \$ 1,805,129.01	0.2 0.1 0.2 0.1 0.1 0.2	\$ 9,083.00 \$ 3,762.63 \$ 5,431.89 	- 0.8 0.3 0.5 - 4.6%	\$ 4,591.75 - \$ 4,323.80 \$ 22,982.40	- 0.7 - 0.7 - 3.7%	\$ 5,837.50 \$ 10,261.38 \$ 5,431.89 \$ 11,745.18 \$ 69,008.36	0.3 0.5 - 0.3 0.6 - 3.6%	\$ 282,854.49 \$ 112,187.50 \$ 365,108.96 \$ 167,051.46 \$ 227,794.16 \$ 282,089.88 \$ 4,881,803.59	0.2 0.1 0.2 0.1 0.1 0.2
	\$ 1,816,461.36	3.0%	\$ 1,113,438.40	1.8%		ì	•		•	•		-		
TOTAL			\$56,830,438.40		•						\$1,938,208.36	100.0%	\$198,595,803.59	100.0%

^{*}This fund, established in 1960, was entirely invested in corporate bonds prior to the enactment of Laws of Minnesota 1961, Chapter 380, restricting the funds to a limit of 40% in corporate bonds. New money is being invested in Government Bonds and common stocks.

RATE OF RETURN ON AVERAGE AMOUNT INVESTED DURING YEAR IN THE THREE LARGEST RETIREMENT FUNDS

(Four most recent fiscal periods) December 31, 1961 .

	PUBL	IC EMPLOYEES	RETIREMENT FUND		STAT	E EMPLOYEES R	ET (REMENT FUND		TEA	CHERS' RETIRE	MENT FUND	·
DATE	Book Value of Fund (1)	Average Book Value of Fund For Year Ending (2)	Income of Fund For Year Ending (3)	Yield (4)	Book Value of Fund (1)	Average Book Value of Fund For Year Ending (2)	Income of Fund For Year. Ending (3) (5)	Yield (4)	Book Value of Fund (1)	Average Book Value of Fund For Year Ending (2)	Income of Fund For Year Ending (3)	Yield (4)
June 30, 1956	\$17, 357, 500				\$32,872,500				\$27,471,100			
December 31, 1956	\$18, 286, 750			. 	\$34,910,000				\$29,748,400			
June 30, 1957	\$19,301,750				\$36, 797, 000	\$34,859,833	\$1,016,556.48	2.92%	\$31,853,900			
December 31, 1957	\$20,588,750		·		\$39,577,500				\$34, 149, 700			
June 30, 1958	-	\$21, 171, 833	\$ 614,096.77	2.90%	\$39,715,500				\$37, 242, 200	\$34,415,267	\$1,018,014.26	2.90%
December 31, 1958	\$27,515,000				\$41, 985, 500	\$40,426,167	\$1,225,833.46	3.03%	\$42,777,200			
June 30, 1959	•	\$27,567,667	\$ 880,223.48	3.19%	\$44,659,000		. 		\$48,523,300	\$42,847,567	\$1,409,995.45	3.29%
December 31, 1959	\$35,414,500				\$46,911,500	\$44,518,667	\$1,378,022.98	3.10%	\$54,313,300			
June 30, 1960			\$1,211,061.33	3.35%	\$49,816,500				\$55,243,300	\$52,693,300	\$1,823,482.03	3.46%
December 31, 1960	\$46,935,500				\$51,967,000	\$49,565,000	\$1,631,458.61	3.29%	\$59, 160, 300			
June 30, 1961	, ,		\$1,728,687.00	3.65%	\$54,499,050				\$63,098,540	\$59, 167, 380	\$2,140,761.22	3.62%
December 31, 1961	\$60, 236, 961				\$56,830,438	\$54,432,163			\$67,777,429	~-		

⁽¹⁾ As shown on Treasurer's General Report on State Finances on date listed.
(2) Computed by averaging book values of Fund on last three report dates ending with the date listed.

⁽³⁾ Income figures obtained from the secretaries of the respective retirement funds. (4) Computed by dividing income of Fund for fiscal period by Average Book Value of Fund during period. (5) In 1957, State Employees Retirement Fund changed from a fiscal year basis to a calendar year basis.

BOND ACTIVITY - RETIREMENT FUNDS (Not Including U.S. Treasury Securities Transactions)

PURCHASES OF CORPORATE BONDS March 14, 1960 - December 31, 1961

				Į.							
ISSUE			COUPON	PUBLIC EMPLOYEES RETIREMENT	STATE EMPLOYEES RETIREMENT	TEACHERS' RETIREMENT	PUBLIC EMPLOYEES POLICE &	STATE POLICE OFFICERS' RETIREMENT	HIGHWAY PATROLMEN'S RETIREMENT	TOTAL AMOUNT	AVERAGE
COMPANY	TYPE OF SECURITY	MATURITY DATE**	RATE , %	FUND (000)	FUND (000)	FUND (000)	FIRE FUND (000)	FUND (000)	FUND (000)	PURCHASED (000)	YIELD
PUBLIC UTILITY BONDS											
Electric											
Alabama Power Co Alabama Power Co Alabama Power Co Atlantic City Electric Co California Electric Power Co. Carolina Power & Light Co Central Illinois Light Co Central Maine Power Co *5 Citizens Utilities Co. Georgia Power Co Hawaiian Electric Co., Ltd. Iowa-Illinois Gas & Electric Co. Jersey Central Power & Light Co. Lake Superior District Power Co. Louisiana Power & Light Co Metropolitan Edison Co. Orange & Rockland Utilities, Inc. Ottertail Power Co Public Service Electric & Gas Co Puget Sound Power & Light Co Puget Sound Power & Light Co Southern California Edison Co. Southern California Edison Co. Utah Power & Light Co	First Mtge	4-1-90 3-1-91 3-1-91 5-1-90 4-1-90 11-1-90 12-31-91 11-1-90 4-1-91 4-15-90 6-1-90 2-1-91 4-15-91 2-1-91 9-1-90 2-1-91 9-1-85 4-1-86 9-1-90	5 1/2 4 1/2 5 1/8 4 7/8 4 7/8 5 1/4 4 .80 4 7/8 5 5 3/8 4 5/8 5 5 4 7/8 4 3/8 4 5/8 4 3/8 4 1/2 4 7/8	\$ 300 350 600 400 350 250 600 500 600 500 350 350 500 500 500 500 500	\$ 200 300 - 300 - 250 300 400 200 450 - - 200 200 350 300 - 200 250 250 260 250	\$ 500 150 600 500 500 500 300 - 500 500 500 500 500 500 500 500 500	\$ 60 	\$ 40 	\$ 50 	\$ 1,000 850 1,200 1,240 850 1,000 700 1,000 1,550 540 500 1,050 1,0	5.02 4.40 4.37 5.10 4.85 4.90 5.10 4.88 4.65 4.935 5.20 4.60 5.01 4.80 4.80 4.73 5.30 4.65 4.42 4.80
Total Electric Utility Bonds	Ť			\$7,900	\$4,670	\$8,250	\$230	\$ 40	\$200	\$21,290	4.81%
Gas					_						
Laclede Gas Co	First Mtge Debenture First Mtge S-F Debentur First Mtge First Mtge First Mtge First Mtge First Mtge	7-1-85 9-1-86 10-1-80 e 11-1-81 8-1-85 10-1-86 12-1-81 11-1-81	4 7/8 4 7/8 5 4 7/8 4 3/4 4.80 4 7/8	\$ 250 600 500 500 400 600 400 550	\$ 200 	600 250 500 500 600 500	\$ 50 - - 50 - - -	\$ 25 - - - -	\$ 50 	\$ 500 1,250 1,000 1,025 1,200 1,300 1,570	4.80 4.80 5.00 4.80 4.60 4.80 4.915 5.08
Total Gas Utility Bonds				\$3,800	\$1,550	\$3,520	\$100	\$ 25	\$ 50	\$ 9,045	4.86%
Telephone Illinois Bell Telephone Co New York Telephone Co Rochester Telephone Co	First Mtge Ref. Mtge First Mtge	7-1-97 10-1-97 9-1-93	4 7/8 4 5/8 4 3/4	250 500 500	200	- - 500	\$ 50 - 60	<u> </u>	\$ 50	\$ 500 500 1,110	4.75 4.57 4.66
Total Telephone Utility Bonds				\$ 1,250	\$ 200	\$ 500	\$110		\$ 50	\$ 2,110	4.66%
TOTAL PUBLIC UTILITY BONDS				\$12,950	\$6,420	\$12,270	\$440	\$ 65	\$300	\$32,445	4.81%

BOND ACTIVITY - RETIREMENT FUNDS
(Not Including U.S. Treasury Securities Transactions)

PURCHASES OF CORPORATE BONDS

March 14, 1960 - December 31, 1961

ISSUE COMPANY	TYPE OF SECURITY	MATURITY DATE**	COU PON RATE	PUBLIC EMPLOYEES RETIREMENT FUND (000)	STATE EMPLOYEES RETIREMENT FUND (000)	TEACHERS' RETIREMENT FUND (000)	PUBLIC EMPLOYEES POLICE & FIRE FUND (000)	STATE POLICE OFFICERS' RETIREMENT FUND (000)	HIGHWAY PATROLMEN'S RETIREMENT FUND (000)	TOTAL AMOUNT PURCHASED (000)	AVERAGE YIELD %
	DEGUNTAT		~	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							
INDUSTRIAL DEBT OBLIGATIONS				'				•			
Gimble Brothers, Inc. *5 General Electric Credit Corp. *3 Kroger Co. *7 Swift & Co. Union Tank Car Co. United States Steel Corp. *4 Worthington Corp.	Debenture Note Note Debenture Debenture Debenture Note	6-1-81 10-31-82 10-19-81 6-1-86 8-1-86 4-15-86 7-1-81	5 4 5/8 4 .80 4 7/8 5 4 1/2 5	\$ 500 500 500 500 500 500 400	400 400 400 400 400 400	600 600 500 400 500	- - - - - - -	- - - - -	- - - - - -	\$ 500 1,500 1,500 1,400 1,300 1,400 1,200	5.08 4.625 4.80 4.875 5.00 4.55 5.00
TOTAL INDUSTRIAL OBLIGATIONS				\$ 3,400	\$ 2,300	\$ 3,100	-		-	\$ 8,800	4.82%
RAILROAD EQUIPMENT TRUST CERTIFICATES											
*6 ACF Industries		11-1-61/75	4 3/4	\$ 750	\$ 525	\$ 750	-	-	-	\$ 2,025	4.75
*6 Fruit Growers Express Co		12-15-61/75	4 3/4	650	650	650	\$ 150	-i	\$ 105	2, 205	4.75
*2 Kansas City Southern Railway		6-15-64/76	4 1/2	720	668	720	-	-	-	2,108 950	4.50 5.00
New York Central Railroad		2-15-71/74	4 3/4	500	450	-	-	-	50	50	5.15
New York Central Railroad		6-1-73	4 7/8	450	-	500	35	·	-	985	4.50
Southern Pacific Co		2-1-71/73 2-1-61/8-1-7	4 1/4	450 450	300	700	-	-	-	1,450	4.85
*6 Western Fruit Express Co		9-1-63/64	2 3/8	290	-	-	-	-	-	290	4.73
TOTAL RAILROAD EQUIPMENT TRUST CERTIFICATI	ES		2 0,0	\$ 3,810	\$ 2,593	\$ 3,320	\$ 185		\$ 155	\$10,063	4.71%
TOTAL CORPORATE OBLIGATIONS PURCHASED			i	\$20,160	\$11,313	\$18,690	\$ 625	\$ 65	\$ 455	\$51,308	4.79%

PRIVATE PLACEMENTS ARRANGED THROUGH THE FOLLOWING FIRMS:

- *1 A.C.Allyn & Company
- *4 Glore, Forgan & Company
- *2 Dick and Merle-Smith
- *5 Goldman, Sachs & Company
- *3 Eastman Dillon, Union Securities & Company
- *6 R. W. Pressprich & Company *7 Salomon Brothers & Hutzler

^{**}Most corporate issues have substantial sinking funds and an average life far shorter than the stated maturity date.

BOND ACTIVITY - RETIREMENT FUNDS (Not Including U.S. Treasury Securities Transactions)

I S S U E	TYPE OF SECURITY	MATURITY DATE	COUPON RATE %	PUBLIC EMPLOYEES RETIREMENT FUND (000)	STATE EMPLOYEES RETIREMENT FUND (000)	TEACHERS' RETIREMENT FUND (000)	PUBLIC EMPLOYEES POLICE & FIRE FUND (000)	STATE POLICE OFFICERS' RETIREMENT FUND (000)	HIGHWAY PATROLMEN'S RETIREMENT FUND (000)	TOTAL AMOUNT CALLED (000)	CALL PRICE
		Ma		PORÁTE BON 1960 - De	DS CALLED cember 31,	1961					
Alabama Power Company	First Mtge	4-1-90	5	\$ 60	\$ 34	\$ 46	_	-	-	\$ 140	\$100.309
called as of May 1, 1961 Central Maine Power Company	First Mtge	11-1-90	5 1/4	_	1	2	\$. 1	_	- .	4	102.26
called as of December 1, 1961 Jersey Central Power & Light Company called as of September 22, 1961	First Mtge	6-1-90	5 3/8	-	-	22	-	 -	\$ 2	24	102.61
TOTAL CORPORATE BONDS CALLED				\$ 60	\$ 35	\$ 70	\$ 1	<u></u>	\$ 2	\$ 168	-
ACF IndustriesFruit Growers Express Company		Ma 11-1-61/75 12-15-61/75			S MATURING cember 31,	1961	- \$ 10		\$ 7	TOTAL AMOUNT MATURING (000) \$ 135	NT
Western Fruit Express Company		2-1-61/8-1-7		30	20	30		<u>-</u>		80	
TOTAL CORPORATE BONDS MATURING				\$130	\$105	\$130	\$ 10	-	\$ 7	\$ 382	
		Ma		STATE BOND 1960 - De	S SOLD ecember 31,	1961			,	TOTAL AMOUNT SOLD	ΝΤ
Arkansas Highway Refunding Series of 1941.	·	4-1-65 4-1-66 4-1-67 4-1-68 4-1-69 4-1-72	3 1/4 3 1/4 3 1/4 3 1/4 3 1/4 3 1/4	\$ 52 65 33 55 50	\$ 3 45 10 39 13 79	\$ 37 30 151 31 6 234		-	- - - -	\$ 92 140 194 125 69 314	
Total 3 1/4% Bonds	•			\$256	\$189	\$ 489	-			\$ 934	
		4-1-69 4-1-70 4-1-71 4-1-72	3 3 3 3	- \$192 	\$ 74 39 59	\$ 46 265 240 85	- - - -	- - -	<u>-</u>	\$ 120 304 491 119	
Total 3% Bonds				\$217	\$181	\$ 636	<u>-</u>		<u>-</u>	\$1,034	
TOTAL BONDS SOLD				\$473	\$370	\$1,125	-	-	-	\$1,968	

These bonds were sold at a price of \$101.8399 to a syndicate comprised of Smith, Barney & Co.; W. H. Morton & Co., Inc.; and Lee Higginson Corp. on January 4, 1961. The total amount of the proceeds was \$2,034,761.20 plus accrued interest.

CLASSIFICATION OF CORPORATE BOND PURCHASES IN RETIREMENT FUNDS March 14, 1960 - December 31, 1961

BREAKDOWN BY CORPORATE TYPE Public Utility Bonds:	DOLLAR AMOUNT	PERCENT
Electric Utility	\$ 21,290,000	41.5%
Gas Pipeline and Distribution	9,045,000	17.6
Telephone	2,110,000	4.1
Total Utility Bonds	\$ 32,445,000	63.2%
Industrial Bonds	8,800,000	17.2
Railroad Equipment Trust Certificates	10,063,000	19.6
TOTAL	\$ 51,308,000	100.0%
BREAKDOWN BY REDEMPTION FEATURE		
Non-Callable	\$ 10,063,000	19.6%
5-year or more call or refunding protection	25,215,000	49.1
More than coupon	3,950,000	7.7
Coupon	11,940,000	23.3
Less than coupon	140,000	0.3
TOTAL	\$ 51,308,000	100.0%

COMMON STOCK PURCHASES FOR RETIREMENT FUNDS

June 1, 1961 - December 31, 1961

TOTAL NUMBER OF SHARES HELD IN THE VARIOUS FUNDS

			y					
COMPANY	TOTAL NUMBER OF SHARES	PUBLIC EMPLOYEES RETIREMENT FUND	STATE EMPLOYEES RETIREMENT FUND	TEACHERS' RETIREMENT FUND	PUBLIC EMPLOYEES POLICE & FIRE FUND	STATE POLICE OFFICERS' RETIREMENT FUND	HIGHWAY PATROLMEN'S RETIREMENT FUND	TOTAL COST
PUBLIC UTILITIES								
Electric Distribution			Į					•
Allegheny Power System, Inc	1,500	500	500	500	-	-	-	\$ 72,418.88
American Electric Power Company	1,200	400	400	400	-	-	-	80,047.56 65,861.25
Central & South West Corp	1,500 2,340	500 912	500 612	500 816	_	_	-	94,660.22
Consolidated Edison Company of New York, Inc	1,000	300	300	400	-	-	-	78,843.40
Detroit Edison Company, The	1, 200	500	- 000	600	-	-	100	71,564.04 81,608.67
Florida Power & Light CompanyGeneral Public Utilities Corp	1,000 1,500	300 1,500	300	400	-		- -	54, 375, 00
Houston Lighting & Power Company	1,000	300	300	400	-	-	-	113,828.37
Interstate Power Company	3,000	1,000	1,000	1,000	-	<u>-</u>	-	72, 778.56 30, 475.25
Louisville Gas & Electric Company (Ky.) Minnesota Power & Light Company	500 2,500	1.000	500	$\begin{smallmatrix} 500\\1.000\end{smallmatrix}$	· -		<u>-</u>	107.482.41
Northern States Power Company (Minn.)	1,800	500	500	500	100	100	100	57,828.02
Southern Company, (The)	1,700	400	500	500	100	100	100	94, 106.74
Texas Utilities CompanyVirginia Electric & Power Company	700 1,000	200 300	200 300	300 300	100	-	-	67,465.16 58,498.04
Washington Water Power Company	1,000		400	600	- '	-	<u>=</u>	51,500.00
Wisconsin Power & Light Company	2,500	1,000	500 -	1,000	-	· -	, -	116,743.50
Wisconsin Public Service Corp	2,600	1,000	500	1, 100	-	_	-	114,479.41 \$1,484,564.48
Total Electric Distribution								#1,404,504.40
Gas Distribution								
Minneapo lis Gas Company	3,500 2,600	1,400 1,500	1,000 	1,000 1,000	100 100	-	-	137,250.00 98,557.24
Total Gas Distribution		_, _,	·	•				\$ 235,807.24
Telephone & Telegraph	•		4			•		
American Telephone & Telegraph Company	800	400	200	200	-	-	-	97, 158.78
TOTAL PUBLIC UTILITIES			!					\$1,817,530.50
BANKS			ļ					•
Chase Manhattan Bank (New York)	1,000	300	300	400	-	-	-	\$ 82,750.00
The Citizens & Southern Nat'l. Bank (Ga.)	1,600	500	300 300	800 700		<u>-</u>	_	115,625.00 95,500.00
First Bank Stock Corporation	1,500 800	500 300	200	300	-	<u>-</u>	-	108, 369.96
National City Bank (Cleveland)	2,000	800	400	800	-	-		122, 224.00
Northwest Bancorporation	2,000	600	300 400	800 400	100	100	100	97, 102.25 95, 400.00
Security First Nat'l. Bank (Los Angeles) Valley National Bank of Arizona	1,200 1,500	400 500	400	500	: -	-	100	89, 250.00
TOTAL BANKS								\$ 806,221.21
INSURANCE			`		-			
Continental Casualty Company	700	300	-	400	_	_	-	\$ 74,200.00
Insurance Company of North America	700	200	200	300	-	-	-	63,700.00
St. Paul Fire & Marine Insurance Company	1, 200	400	400 200	400 300	· <u>-</u>	-	<u></u>	86,100.00 113,224.80
Travelers Insurance Company (The)	800	300	200 	300	-	-	-	
TOTAL INSURANCE								\$ 337,224.80

COMMON STOCK PURCHASES FOR RETIREMENT FUNDS

June I, 1961 - December 31, 1961

TOTAL NUMBER OF SHARES HELD IN THE VARIOUS FUNDS

COMPANY	TOTAL NUMBER OF SHARES	PUBLIC EMPLOYEES RETIREMENT FUND	STATE EMPLOYEES RETIREMENT FUND	TEACHERS' RETIREMENT FUND	PUBLIC EMPLOYEES POLICE & FIRE FUND	STATE POLICE OFFICERS' RETIREMENT FUND	HIGHWAY PATROLMEN'S RETIREMENT FUND	TOTAL COST
AUTOMOTIVE	GHAKEG	POND	FOND	TOND	TIRE TOND	FUND	PUND	0051
Ford Motor CompanyGeneral Motors Corp TOTAL AUTOMOTIVE	1,200 2,600	400 900	400 500	400 1,000	100	<u>-</u> 	100	\$ 96,600.00 118,606.69 \$ 215,206.69
TOTAL AUTOMOTIVE			· Ł					0 213,200.09
CHEMICAL AND DRUG		*	•		-			
American Home Products CorpduPont (E.I.) de Nemours & Company Hercules Powder Company	500 500 1,100	500 200 400	100 300	200 300	- - 50	<u>-</u> -	- 50	\$ 40,610.40 114,258.95 113,664.59
TOTAL CHEMICAL & DRUG								\$ 268,533.94
ELECTRICAL and ELECTRONIC EQUIPMENT								
General Electric Company	1,500 1,500 800	500 500 ·300	400 500 200	600 500 300	=	- - -	-	\$ 112,809.68 67,180.35 102,864.46 \$ 282,854.49
OFFICE EQUIPMENT		·						
International Business Machines Corp	210	100	_	100	_	^ <u>-</u>	10	\$ 112, 187.50
PETROLEUM							•	
Kern County Land Company Louisiana Land & Exploration Co. (The) Socony Mobil Oil Company., Inc Standard Oil Company (New Jersey) Texaco Inc TOTAL PETROLEUM	500 1,400 1,600 2,000 1,300	500 500 500 600 400	400 , 500 , 300 , 400	500 500 800 400	100 100	100	100 100	\$ 40,985.75 96,541.90 68,028.44 92,463.10 67,089.77 \$ 365,108.96
RAILROAD . EQUIPMENT								
General American Transportation Corp Union Tank Car Company TOTAL RAILROAD EQUIPMENT	1,000 2,100	700	400 600	600 700	100	Ξ.	- -	\$ 88,978.50 78,072.96 \$ 167,051.46
RETAIL TRADE								
Penney (J.C.) Company, Inc	1,200 1,500 1,000	1,000 500 300	500 300	500 400	100	<u>-</u> -	100	\$ 65,307.78 96,681.00 65,805.38 \$ 227,794.16
MISCELLANEOUS			\					
Corning Glass Works	400 1,700 1,000	200 500 500	500	200 600 400		- - 50	100 50	\$ 61,417.20 132,494.98 88,177.70 \$ 282,089.88
TOTAL COMMON STOCKS			-					
min to the district of the state of the stat								\$4,881,803.59

The income on the above stocks, computed on the basis of the indicated dividend being paid at the time of purchase, provides a yield on cost of 2.6%. During the period from the purchase dates to December 31, 1961, 16 of these stocks had increased dividends, paid extras, or declared stock dividends. The income, based on the indicated annual dividend rate as of December 31, 1961, provides a yield of 2.85%.

LIST OF VENDORS COMMON STOCKS PURCHASED FOR RETIREMENT FUNDS

June I, 1961 - December 31, 1961

	MOTAT.	v	ENDORS
NAME OF ISSUE	TOTAL SHARES PURCHASED	Number of Shares	Firm
PUBLIC UTILITIES			
Electric Distribution			
Allegheny Power System Inc American Electric Power Co Central & South West Corp (1) Commonwealth Edison Co Consolidated Edison Co. of N.Y. In Detroit Edison Co. (The)	1,200 1,500 1,300 1,000	1,500 1,200 1,500 1,300 1,000 600	W. C. Langley & Co. Shearson, Hammill & Co. Smith, Barney & Co. A. G. Becker & Co., Inc. W. C. Langley & Co. Dempsey-Tegeler & Co. Kalman & Co., Inc.
Florida Power & Light Co General Public Utilities Corp Houston Lighting & Power Co Interstate Power Co Louisville Gas & Electric Co. (K Minnesota Power & Light Co Northern States Power Co. (Minn)	1,500 1,000 3,000 y) 500 2,500	1,000 1,500 1,000 3,000 500 2,500 1,600	Smith, Barney & Co. Blyth & Co., Inc. American Securities Corp. Smith, Barney & Co. Kalman & Co., Inc. Piper, Jaffray & Hopwood Piper, Jaffray & Hopwood Dempsey-Tegeler & Co.
Southern Co. (The)	1,700	1,000 700	Bache & Co. Francis I. duPont & Co.
Texas Utilities Co	1,000	700 1,000 1,000 500 1,000	Paine, Webber, Jackson & Curtis Francis I. duPont & Co. Blyth & Co., Inc. Blyth & Co., Inc. The First Boston Corp.
Wisconsin Public Service Corp	2,600	1,000 1,000 1,600	White, Weld & Co. The First Boston Corp. The Milwaukee Company
Gas Distribution			
Minneapolis Gas Co	3,500	700 2,000 800	J. M. Dain & Co., Inc. Dominick & Dominick Kalman & Co., Inc.
United Gas Corp	2,600	1,100 500 500 500	Bache & Co. Cruttenden, Podesta & Co. The First Boston Corp. Harold E. Wood & Co.
Telephone & Telegraph			
American Telephone & Telegraph (800	Estabrook & Co.
BANKS	÷ •		
	1 000	1,000	The First Boston Corp.
Chase Manhattan Bank (N.Y.) The Citizens & Southern Nat'l.Bank (G First Bank Stock Corporation	a.) 1,600	1,600 1,600 1,000 500	Tucker, Anthony & R. L. Day Harold E. Wood & Co. Caldwell-Phillips, Inc.
Morgan Guaranty Trust Co.of N.Y National City Bank (Cleveland) Northwest Bancorporation	2,000	800 2,000 1,000 1,000	Goldman, Sachs & Co. Tucker, Anthony & R. L. Day Caldwell-Phillips, Inc. Woodard-Elwood & Co.
Security First Nat'l Bank (L.A.) Valley Nat'l. Bank of Arizona		1, 200 1, 200 1, 500	Blyth & Co., Inc. The First Boston Corp.

LIST OF VENDORS FIXED INCOME SECURITIES March 14, 1960 - December 31, 1961

Allison-Williams Co. A. C. Allyn & Co., Inc. American Nat'l. Bank, St. Paul American Securities Corp. C. S. Ashmun Co. Bache & Co. Ball, Burge & Kraus Baxter & Co. A. G. Becker & Co., Inc. Blair & Co., Inc. Blair (William) & Co. Blunt, Ellis & Simmons Blyth & Co., Inc. Burgess & Leith Burnham & Co. Caldwell-Phillips, Inc. Childs Securities Corp. Clark, Dodge & Co., Inc. Courts & Co. Cruttenden, Podesta & Co. J. M. Dain & Co., Inc. Shelby Cullom Davis & Co. Dick & Merle-Smith R. S. Dickson & Co., Inc. Dillon, Read & Co., Inc. Dominick & Dominick Drexel & Co. Francis I. duPont & Co. Eastman Dillon, Union Securities & Co. Equitable Securities Corp. Estabrook & Co. Fahnestock & Co. First American Nat'l Bank of Duluth The First Boston Corporation First of Michigan Corporation The First Nat'l Bank of Minneapolis The First Nat'l Bank of St. Paul Glore, Forgan & Co. Goldman, Sachs & Co. Goodbody & Co. Halsey, Stuart & Co., Inc. Harriman Ripley & Co., Inc.

Hayden, Stone & Co. Hemphill, Noyes & Co. Hornblower & Weeks E. F. Hutton & Co. Kalman & Co., Inc. Kidder, Peabody & Co. Kuhn, Loeb & Co. W. C. Langley & Co. Lee Higginson Corp. Lehman Brothers Ladenburg, Thalmann & Co. Marquette Nat'l. Bank, Minneapolis McDonnell & Co., Inc.
McMaster, Hutchinson & Co.
Merrill Lynch, Pierce, Fenner & Smith, Inc.
Midland Nat'l. Bank, Minneapolis The Milwaukee Co. Morgan Stanley & Co. Northern City Nat'l. Bank, Duluth Northwestern Nat'l. Bank of Minneapolis Paine, Webber, Jackson & Curtis Piper, Jaffray & Hopwood R. W. Pressprich & Co. Reynolds & Co. Irving J. Rice & Co., Inc. Riter & Co. L. F. Rothschild & Co. Salomon Brothers & Hutzler Shaughnessy & Co., Inc. Shearson, Hammill & Co. Shields & Co. Smith, Barney & Co. F. S. Smithers & Co. Spencer Trask & Co. Stone & Webster Securities Corp. Stroud & Co., Inc. Tucker, Anthony & R. L. Day Wertheim & Co. White, Weld & Co. Dean Witter & Co. Harold E. Wood & Co. Woodard-Elwood & Co.

	TOTAL	· VEN	DORS	(Continuation)
NAME OF ISSUE	SHARES PURCHASED	Number of Shares	Firm	· · · · · · · · · · · · · · · · · · ·
INSURANCE				
Continental Casualty Co	700	700	Blair (Will	iam) & Co.
Ins. Co. of North America	700	700		pley & Co., Inc.
St. Paul Fire & Marine Ins. Co	1, 200	1, 200	Merrill Lyn	ch. Pierce.
	•	•	Fenner &	Smith, Inc.
Travelers Insurance Co. (The) AUTOMOTIVE	800	800	Dominick &	Dominick
Ford Motor Company	1,200	100	Allison-Wil	lliams Co.
_		300	Blyth & Co.	, Inc. & Co., Inc.
•		100 100	J. M. Dain Ranitable S	ecurities Corp.
		100	Goldman. Sa	ichs & Co.
		100	Goldman, Sa Kalman & Co	., Inc.
		100	Piper, Jaff	ray & Hopwood
		100 100	Kiter & Co.	lood & Co
		100	Harold E. Woodard-Elw	rood & Co.
General Motors Corp.	2,600	1, 600	Eastman Dill	on, Union Securities &
L	-	1,000	Van Alstyne	, Noel & Co.
CHEMICAL & DRUG				
American Home Products Corp	500	500	H. C. Wainv	vright & Co.
duPont (E.I.) deNemours & Co	500	500	White, Weld	& Co.
Hercules Powder Co	1,100	50 50	Harris, Uph Jamieson &	Co.
		1,000	Paine, Webt	er, Jackson &
FIFOTOLOM AND PLEATONING FOR SHEET		•	Curtis	•
• General Electric Co	1 500	1,500	Salomon Bro	others & Hutzler
Gould-National Batteries Inc	1,500 1,500	1,500	Eastman Dill	on, Union Securities & (
Minneapolis-Honeywell Regulator Co.	800	800	Dean Witter	& Co.
OFFICE EQUIPMENT				
Int'l. Business Machines Corp	210	200	Francis I.	duPont & Co.
•		10	Harris, Uph	
PETROLEUM				
Kern County Land Co	500	500	H. C. Wainwr	ight & Co.
Louisiana Land & Exploration Co. (The)	1,400	1,400	Lee Higgins Bache & Co.	son Corp.
Socony Mobil Oil Co. Inc	1,600	100 1,500	Van Alstyne	Noel & Co
Standard Oil Co. (New Jersey)	2,000	1,000	Craig-Hallur	e, Noel & Co. n, Kinnard, Inc.
		1,000	Harris, Unh	iam & Co.
2) Texaco, Inc	700	100 600	Harris, Uph Reynolds &	iam & Co.
DALL DOAD FOULDWENT			Reynords a	00.
Garll American Transportation Corp.	1 000	1 000	A C Pooks	s & Co Tric
Gen'l. American Transportation Corp. Union Tank Car Co	1,000 2,100	1,000 100	Bache & Co.	& Co., Inc.
TARRESON OF THE STATE OF THE ST	2, 100	2, 000	Estabrook &	t Co.
RETAIL TRADE	*			
Penney (J.C.) Co., Inc	1,200	200	Harris, Uph	
Red Owl Stores Inc	1.500	1,000 1,500	Jamieson & J. M. Dain &	
Red Owl Stores, Inc Sears, Roebuck & Co	1,000	1,000	H. C. Wainwr	ight & Co.
MISCELLANEOUS	2, 000	2,		-6 w -0.
Corning Glass Works	400	400	Shearean H	ammill & Co.
Minnesota Mining & Mfg. Co	1,700	600		& Co., Inc.
	1,100	100	Harris, Uph	ıam & Co.
•		1,000	Merrill Lyn	am & Co. ch, Pierce,
Process & Combin C- Impai	1 000	000	Fenner &	Smith. Inc.
Proctor & Gamble Co. (The)	1,000	200 800	Kidder, Pea	er & Co., Inc.

The number of shares purchased does not equal the number of shares held because of a two for one stock split plus a 2% stock dividend subsequent to purchase.
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